



Aging SERVICES

INCLUDES TITLE V – SENIOR COMMUNITY SERVICES EMPLOYMENT PROGRAM

REQUEST FOR PROPOSAL (RFP)

July 1, 2023 – June 30, 2026

Submission Deadline: June 21, 2023

Purchase Area Development District (PADD)

1002 Medical Center Dr.

Mayfield, KY 42066

Phone : (270) 247-7171

Fax : (270) 251-6110

E-Mail : cissy.fox@purchaseadd.org

**Serving the counties of Ballard, Calloway, Carlisle, Fulton, Graves, Hickman,
Marshall and McCracken**

Bidder's Meeting: June 14, 2023, 10:00 am Central Time.

The Bidder's Meeting will be held via zoom meeting. An inquiry period is open for all questions to registered vendors who attend the Bidder's Meeting. Registration and questions must be submitted to cissy.fox@purchaseadd.org We suggest two or more staff members register for each interested agency.

PURCHASE AREA DEVELOPMENT DISTRICT

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Mayfield, KY 42066

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www.purchaseadd.org

REQUEST FOR PROPOSAL for Aging Services

Mission Statement: The Mission of the Purchase Area Development District is to improve the quality of life for the residents of the Purchase Area through planning, programs, and partnerships.

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I. INTRODUCTION AND STATEMENT OF PURPOSE

Purchase Area Development District (PADD) has been designated the Area Agency on Aging and Independent Living (AAAIL) in accordance with Administration for Community Living (ACL), Administration on Aging (AOA), pursuant to the Older American's Act of 1965 (amended 2016) and Regulations thereto. As the Area Agency on Aging and Independent Living (AAAIL), PADD is responsible for administering federal and state funded programs for the citizens of the Kentucky counties of Ballard, Calloway, Carlisle, Fulton, Graves, Hickman, Marshall, and McCracken which comprise the PADD AAAIL service area. In this capacity, PADD will support a network of service providers whose mission is to establish and develop services for older adults throughout the Purchase region.

Additionally, 906 KAR 1:180 requires agencies providing personal care services to become certified according to standards to be set by the Cabinet for Health and Family Services.

PADD is seeking proposals from multiple organizations experienced and qualified to provide services for individuals aged 60 and over. The period in which services are to be performed is **July 1, 2023 – June 30, 2026**. PADD has the option to extend the provision of services for subsequent fiscal year(s) through the procurement period referenced below, contingent upon the availability of funding, satisfactory performance of services, compliance with the provisions of the awarded contract and mutual agreement by both parties. PADD reserves the right to extend the procurement period as necessary to ensure the continuous delivery of services for seniors in its region. PADD will give priority to low-income minority seniors in the delivery of its services. Applicants must meet the minimum requirements and complete the proposal document in its entirety, with submission of the documents as requested, to be eligible for consideration of funding. PADD anticipates selecting one or more vendors to provide the necessary products that will help support the safety and welfare of the older adults served.

Procurement Period: FY2023 – FY2026

<u>Fiscal Year</u>	<u>Period of Contracts</u>
FY2024	July 1, 2023 – June 30, 2024
FY2025	July 1, 2024 – June 30, 2025
FY2026	July 1, 2025 – June 30, 2026

PADD is issuing this Request for Proposal for the following services:

Title V- Senior Community Services Employment program

PADD allocates the funds it receives for Aging services for the direct services to clients through a network of providers established through the procurement process. Successful applicants will be expected to offer a high-quality service and carry out the services as represented in the proposal while meeting expected outcomes. PADD reserves the right

to negotiate with eligible applicants regarding the scope of work, service area, budget, and special provisions. All applicants eligible for consideration and meeting specified standards for a successful proposal will be given equal opportunity for negotiation. PADD reserves the right to accept or reject any or all proposals meeting minimum requirements for consideration. In the event a modification occurs after the bidder's meeting, only those entities who signed in at the bidder's meeting or recorded on the call-in bidder's meeting will receive the final addendum, if applicable.

II. PADD REGIONAL INFORMATION

The PADD Area Agency on Aging and Independent Living service area is comprised of the following counties: Ballard, Calloway, Carlisle, Fulton, Graves, Hickman, Marshall and McCracken. According to the Kentucky Data Center, Population data provided in the 2016 projection data using the 2010 census indicates 21.2% of all persons living in the PADD Region are 60 years old and above and 17.1% of all persons in Kentucky are 60 and above. Further, 25.8% of all people in Kentucky who are 60 and above live in Hickman County.

As the demographics of our communities continue to shift and change, our programs and service network must adjust to meet the needs and provide opportunities for its citizens. In particular, the senior service network must continue to develop and evolve into a system that has the ability to reach all of its older adults who currently need or potentially need services in the home and community setting.

As more individuals choose to remain in the community and their homes, it is the responsibility of the provider network to offer services in a manner that will allow for continued independence. Applicants shall consider if the current services, programs, and activities that exist within the community and provider network are appropriate to meet the needs of older individuals utilizing services over the next ten to twenty years. Applicants are encouraged to evaluate the effectiveness and quality of the current system and offer progressive services to meet the current and changing environment of the future. It is necessary to maintain the momentum of creating a progressive network of opportunities and assure the availability of services to all members of a community and particularly its older members.

III. ELIGIBLE POPULATION TO BE SERVED

Individuals, age 60 and older, who reside in the PADD region, meeting the eligibility guidelines of the Title V SCSEP, programs may receive services upon completion of an assessment, approval for services and determination of service needs. The eligibility guidelines are outlined as a part of this proposal and shall be considered in planning and development of the proposal. Individuals determined eligible for services upon

completion of an assessment of needs, may select among a network of providers approved to implement services through the PADD In-Home Services Program.

IV. MINIMUM REQUIREMENTS TO APPLY

Organizations may submit proposals for consideration of funding contingent upon meeting the following conditions:

- A. Financial Capability – Organizations must demonstrate financial solvency and be capable of supporting the programs and services described in their proposal. Organizations must have a financial management system established and capable of tracking revenue and expenditures by funding stream or program.
- B. Eligible to Conduct Business in Kentucky and with the Federal Government – Organizations must either be registered with the Secretary of State’s Office if incorporated, possess a current 501(C)(3) certificate to conduct business as a not-for-profit organization, or must possess a Business License issued by the Commonwealth of Kentucky. Additionally, organizations must not be barred from conducting business with the Federal Government as presented on the Federal Debarment and Suspension list. Organizations must possess a Federal and Kentucky State tax identification number. Providers must ensure that proper certification by OIG as a personal service agency must be completed with evidence of certification provided to PADD by the implementation date.
- C. Experience – Organization must be experienced in the delivery of human services and particularly providing in-home services for eligible individuals and be able to provide evidence of sustainability in providing proposed services and programs. At least three years’ experience is preferred.
- D. Reporting and Computer Systems – Organization possesses computer hardware and software that meets the minimum standards established by PADD for purposes of reporting and communicating electronically. Organization can develop or currently has in place a reporting system to provide information regarding the units of service, number of PADD participants served, demographic data regarding those served, record of outcomes and time records for each service delivered. Organization will utilize regional information data system when it is fully implemented.
- E. Match – Organization can provide the minimum required match toward the overall cost of the program. Match can be either cash or in-kind third-party contribution.
- F. Partnership - Accessing additional funds including fundraising to supplement public funding is encouraged. Details regarding planned events or methods of collecting and usage of additional funds are at the discretion of the organization, but mandatory for review during the procurement process.
- G. Facilities – Organization facilities where services are to be performed meet federal accessibility requirements and OSHA standards for safety and cleanliness.

- H. Staffing – Staff are available to deliver the services as proposed, have completed a criminal record check with a clean record prior to hire, and are licensed or trained as necessary to complete the service to be delivered.

V. TIMELINES

PADD will attempt to adhere to the evaluation and decision schedule but reserves the right to modify timeframes if in the best interest of the Agency and satisfactory completion of the procurement process.

June 7, 2023	Request for Proposals released.
June 14, 2023	Bidder’s Meeting 10:00 a.m. Central Time. The Bidder’s Meeting will be held virtually
June 16, 2023	Applicant inquiry period concludes on June 16, 2023 by close of business. This period allows written contact with PADD for asking questions regarding the application and process. Questions must be submitted at via email to cissy.fox@purchaseadd.org
June 21, 2023	Proposal must be received by PADD at https://purchaseadd-my.sharepoint.com/:f/g/personal/cissy_fox_purchaseadd_org/EuqVMOrjfzhCrZitpOCKC1gBAQAoHKmplkoCi50iVhtlbA by 12:00 Noon (Central Time).
June 28, 2023	Evaluation Team reviews and scores proposals
July 12, 2023	Aging Committee meets
July 23, 2023	PADD Board considers proposals

Submission Instructions:

All Responses must be received before the Closing Time at the designated electronic location, as identified in the Timelines section above.

Responses submitted by hard copy, mail, facsimile, or e-mail will not be accepted. Responses received after the Closing Time will not be considered.

Upload your submission at: https://purchaseadd-my.sharepoint.com/:f:/g/personal/cissy_fox_purchaseadd_org/EuqVMOrjfzhCrZitpOCKC1gBAQAoHKmpIkoCi50iVhtlbA

Important Notes:

- You will receive an email confirmation once you finalize your submission. This will confirm that you have successfully submitted your proposal.
- Each submitted item of requested information will only be visible to PADD after the Closing Time.
- Uploading large documents may take significant time, depending on the size of the file(s) and your Internet connection speed.
- Minimum system requirements: Internet Explorer 11, Microsoft Edge, Google Chrome, or Mozilla Firefox. Java Script must be enabled.

Inquiries:

Inquiries must be submitted by close of business **June 14, 2023**.

Proposals submitted after the established deadline will not be accepted.

Upon completion of the opening, proposals will be reviewed for general responsiveness. Non-responsive proposals will not be reviewed with applicants notified in writing of non-responsiveness and non-review of proposal. Responsive proposals will be reviewed according to the established schedule and criteria with final consideration of proposals by the PADD Board of Directors.

VI. GUIDELINES FOR SUBMITTING PROPOSALS

A. Procurement Process and Requirements

Rules of Procurement

To facilitate this procurement, various rules have been established. These are described in the following paragraphs. The Second Party (Provider)s should review and comply with the General Conditions and Instructions for submission of proposals and utilize the inquiry period to ask questions. After the inquiry period has elapsed, subsequent questions will not be addressed by PADD management, staff, or council members.

The procurement process will provide for the evaluation of proposals and selection of the proposals to be selected for award. PADD anticipates the selection of multiple organizations to serve in the capacity of a Title V Senior Community Employment Services (SCSEP) provider, and clients will be able to choose among a pool of eligible and contracted organizations to provide In-Home care as prescribed in the care plan.

Approach

The Purchase Regional Planning and Development Agency (PADD), in the exercise of its lawful duties, has determined that the services outlined in this proposal are necessary for the performance of the statutory and regulatory requirements of the PADD. The PADD has concluded that if either state personnel are not available to perform these services, or it would not be feasible to utilize state personnel to perform these services. Additionally, a Second Party (Provider) is available and qualified to perform these services; and, for the before-stated reasons, the state agency desires to avail itself of the services of a Second Party (Provider).

The procurement process will provide for the evaluation of proposals and selection of the winning proposal in accordance with State law and regulations. KRS Chapter 45A of the Kentucky Model Procurement Code provides the regulatory framework for the procurement of services by State agencies.

Independent Price Determination

A proposal shall not be considered for award if the price in the proposal was not arrived at independently without collusion, consultation, communication, or agreement as to any matter relating to such prices with any other bidding entity or with any competitor. In addition, the bidding entity is prohibited from making multiple proposals in a different form.

The bidding entity must include a certified statement in the proposal that the price was arrived at without any conflict of interest, as described above (Assurances Section). Should a conflict of interest be detected at any time during the contract, the contract shall be null and void and the Second Party (Provider) shall assume all costs of the project until such a time that a new Second Party (Provider) is selected.

No Contingent Fees

No person or selling agency shall be employed or retained or given anything of monetary value to solicit or secure this contract, except bona fide employees of the bidding organization or bona fide established commercial or selling agencies maintained by the Offeror for the purpose of securing business. For breach or violation of this provision, PADD shall have the right to reject the proposal or cancel the contract without liability.

Cancellation of This Solicitation

In accordance with KRS 45A.105 and PADD policies and procedures, this Request for Proposals may be canceled at any time and for any reason, or all bids or proposals rejected, if it is determined in writing that such action is in the best interest of PADD. Receipt of proposal materials by PADD or submission of a proposal to PADD confers no rights upon the Proposer nor obligates PADD in any manner.

Cost of Preparing Proposal

Costs for developing the proposals are solely the responsibility of the Offerors. PADD will provide no reimbursement for such costs.

EEO Requirements

The Kentucky EEO Act, KRS 45.560-45.640, applies to all State government projects with an estimated value exceeding \$500,000.00. The Second Party (Provider) shall comply with all terms and conditions of the Act. Organizations submitting proposals will be required to certify in the assurances that it has complied with and adheres to the provisions of KRS 45.560 – 45.640.

Waiver of Minor Irregularities

PADD reserves the right to reject any offers and to waive informalities and minor irregularities in offers received providing such action is in the best interest of PADD. Where PADD may waive minor irregularities, such waiver shall in no way modify the RFP requirements or excuse the bidding organization from full compliance with the RFP specifications and other requirements if the bidding organization is awarded the contract.

Clarifications of Proposal

PADD reserves the right to request additional information as may reasonably be required for selection, and to reject any proposals for failure to provide additional information on a timely basis. PADD reserves the right to conduct discussions with any bidding organization who has submitted a proposal to determine the bidding organization's qualifications for further consideration. Discussions shall not disclose any information derived from proposals submitted by other offerors.

Best and Final Offers

PADD reserves the right at its discretion to request a Best and Final Offer (BAFO) for technical and/or cost proposals. Bidding organizations are cautioned to propose their best possible offers at the outset of the process, as there is no guarantee that any Offeror will be allowed an opportunity to submit a Best and Final technical and/or cost offer.

Rules of Withdrawal of Proposals

Prior to the date specified for receipt of offers, a submitted proposal may be withdrawn by submitting a signed written request for its withdrawal to the Sole Point of Contact listed on the Title Page.

Disposition of Proposals

All proposals become the property of PADD. The successful entities' proposals will be incorporated into the resulting contract by reference. Disposal of unsuccessful proposals shall be at the discretion of the Director of Social Services.

PADD's Right to Use Proposal Ideas

PADD shall have the right to use all system ideas, or adaptations of those ideas, contained in any proposals received in response to the RFP. Selection or rejection of the proposal will not affect this right.

Confidentiality of Contract Terms

The Second Party (Provider) and PADD agree that all information communicated between them before the effective date of the Contract shall be received in strict confidence and shall not be necessarily disclosed by the receiving party, its agents, or employees without prior written consent of the other party. Such material will be kept confidential subject to Commonwealth and Federal public information disclosure laws.

Upon signing of the Contract by all Parties, terms of the contract become available to the public, pursuant to the provisions of the Kentucky Revised Statutes. The Second Party (Provider) shall have an appropriate agreement with its Subcontractors extending these confidential requirements to all Subcontractors' employees.

Prohibitions of Certain Conflicts of Interest

In accordance with KRS 45A.340, the Second Party (Provider) represents and warrants, and PADD relies upon such representation and warranty, that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of its services. The Second Party (Provider) further represents and warrants that in the performance of the contract, no person, including any subcontractor, having any such interest shall be employed.

In accordance with KRS 45A.340 and KRS 11A.040 (4), the Second Party (Provider) agrees that it shall not knowingly allow any official or employee of PADD who exercises any function or responsibility in the review or approval of the undertaking or carrying out of this contract to voluntarily acquire any ownership interest, direct or indirect, in the company prior to the completion of the contract.

Sworn Statement Regarding Violations of Kentucky Revised Statutes

Pursuant to KRS 45A.485, Second Party (Provider)s are required to reveal final determinations of violation of certain statutes incurred within the last five years and be in continuous compliance with those statutes during the contract. Where applicable, the Second Party (Provider) is required to complete and submit the Sworn Statement Regarding Violations of Kentucky Revised Statutes with the Technical Proposal.

Open Records Law

Requests for bid/contract information shall comply with the Kentucky Open Records Act (KRS 61.870 to 61.884).

Deviations to Provisions of the Solicitation

The provisions appearing elsewhere in this Request for Proposals (RFP) shall become a part of any resulting contract. Any deviations from the provisions of the RFP must be specifically identified by the Second Party (Provider) in its proposal, which if successful, shall become a part of the Contract. Such deviations shall not be in conflict with the basic nature of the technical and cost requirements of this RFP. Deviations must be submitted

as stated in Section 4 of this Solicitation. PADD reserves the right to reject any and/or all deviations in whole or in part.

Second Party (Provider) Response and Public Inspection

The RFP specifies the format, required information, and general content of proposals submitted in response to the RFP. The PADD will not disclose any portions of the proposals prior to contract award to anyone outside the PADD, representatives of the agency for whose benefit the contract is proposed, representatives of the Federal Government, if required, and the members of the evaluation committees. After a contract is awarded in whole or in part, the PADD shall have the right to duplicate, use, or disclose all proposal data submitted by Second Party (Provider)s in response to this RFP as a matter of public record.

Any and all documents submitted by a Second Party (Provider) in response to the RFP shall be available for public inspection after contract award and in accordance with the Kentucky Open Records Act (KRS 61.870 to KRS 61.884).

The PADD shall have the right to use all system ideas, or adaptations of those ideas, contained in any proposal received in response to this RFP. Selection or rejection of the proposal will not affect this right.

B. Communications and Proposal Submission Criteria

Issuing Office

Purchase Area Development district (PADD) is issuing this RFP on behalf of the Area Agency on Aging and Independent Living. PADD is the only entity authorized to change, modify, amend, alter, or clarify the specifications, terms and conditions of this RFP.

Restrictions on Communications

The sole point of contact throughout the procurement process is to email Cissy.Fox@purchaseadd.org. All communications, oral and written (regular mail, express mail, electronic mail, or fax), concerning this procurement must be submitted only in this format. From the issue date of this RFP until a Second Party (Provider) is selected and the selection is announced, offerors are not allowed to communicate with any staff, Board or Advisory Council members concerning this RFP.

PADD reserves the right to reject the proposal response for any violation of this provision.



VII. SCOPE OF WORK SERVICES:

Title V- Senior Community Services Employment Program

The Senior Community Service Employment Program (SCSEP) is a community service and work-based job training program for older Americans. Authorized by the Older Americans Act, the program provides training for low-income, unemployed seniors. Participants also have access to employment assistance through Kentucky Career Centers.

SCSEP participants gain work experience in a variety of community service activities at non-profit and public facilities, including schools, hospitals, day-care centers, and senior centers. The program provides over 40 million community service hours to public and non-profit agencies, allowing them to enhance and provide needed services.

Participants work an average of 20 hours a week and are paid minimum wage. This training serves as a bridge to unsubsidized employment opportunities for participants.

VIII. SCSEP PROPOSAL REQUIREMENTS:

A. Overview and Purpose:

1. Describe the role of the SCSEP relative to other workforce programs and initiatives, as well as other programs serving older workers in the project area.
2. Explain how the sub-grantee plans longer-term changes to the design of the program within their service area so as to better achieve the goals of the program.
3. Describe the sub-grantee's financial and administrative abilities to operate the SCSEP.

B. Involvement of organizations and individuals: The SCSEP must describe the sub-grantee's process for ensuring the involvement and seeking the advice and recommendations of representatives from other workforce development programs, as well as other programs and partners serving older workers by:

1. Describing the sub-project's process for ensuring the involvement and seeking the advice and recommendations of representatives from the following partners in development of the plan: area agencies on aging, local boards under the Workforce Investment and Opportunity Act (WIOA), public and private nonprofit agencies and organizations providing employment services, social service organizations providing services to older individuals, affected communities, unemployed older individuals, community-based organizations serving older individuals, business organizations that hire older workers and labor organizations.

2. Describing the involvement of the specific individuals and organizations, (include a copy of the invitation that was sent to all the required parties with a list of who it was sent to). Also, include all comments that were received with a summary of the comments.

C. **Coordination with Other Programs, Initiatives and Entities.** This request must describe how sub-grantees coordinate with other programs to maximize the services available to the SCSEP eligible population. This description should describe the sub-grantee's overall goals and strategies relating to:

1. Coordination of activities with the Title I WIA activities. Describe the steps the sub-grantee is taking to ensure that the SCSEP is an active partner in the local One-Stop delivery system, and the actions it will take to encourage and further improve coordination with the One-Stop delivery system.
2. Activities being carried out in the project area under other titles of the OAA.
3. Collaboration with other public and private entities and programs that provide services to older Americans, such as community-based organizations, transportation programs, and programs for those with special needs or disabilities.
4. Collaboration with other partners, such as vocational rehabilitation agencies, adult education and literacy providers, and education and training providers such as community colleges.
5. Collaboration with other labor market and job training initiatives., such as the Ready to Work Initiative and Community-Based Job Training Grants
6. Leveraging resources from other key partners in the project area to support SCSEP activities. Organizations providing leveraged resources could include state and local government agencies, foundations, employers, community-based organizations and other entities.

D. **Projected Demographic Changes.** Describe the demographics and projected changes in the demographics of the project area particularly:

1. Number of older workers.
2. Economy
3. Labor market.

E. **Preparing Participants for Projected Employment Opportunities.** The current and projected employment opportunities in the service area and the types of skills available among the eligible populations have direct implications for the host agencies that sub-grantees recruit to participate in the program. Discuss how the

sub-grantee will address issues to ensure that community service employment assignments are truly providing skill training that meets the needs of both participants and employers.

1. The types of training positions available at the host agencies.
2. Skill training offerings that sub-grantees locate or develop.
3. Training linkages that sub-grantees negotiate and establish with the One-Stop.
4. Supporting employment opportunities for participants.

F. Increasing Participant Placement in Unsubsidized Employment and Employer Outreach. This section must describe the sub-grantee's overall goals and strategies related to placing participants in unsubsidized employment and must include goals and strategies in each of the following areas:

1. Engaging and developing partnerships with employers.
2. Identifying employment opportunities with established career ladder (how they can move up within their worksite).
3. Retention activities once participants enter the workforce.
4. Identify the sub-grantee's strategy for increasing the level of performance for entry into unsubsidized employment by SCSEP participants.
5. Describe sub-grantee's plans for providing training in addition to the training provided as part of a community service employment assignment. Such training may include lectures, seminars, classroom instruction, individual instruction, online instruction, private sector on-the-job experiences, work experience or other arrangements (OAA sec. 502(c)(6)(A)(ii)).
6. Provide a narrative describing the activities the sub-grantee is utilizing for employer outreach.
7. Specify what the sub-grantee will do to ensure that they are meeting the negotiated goal. If the negotiated goal is not met the sub-grantee will provide a corrective action plan addressing how they will improve performance.

G. Improvement of SCSEP Services. Describe the sub-grantee's long-term strategy to improve SCSEP services in general, including planned future changes to the design of the program within the sub-project.

In this Section, sub-grantees may make recommendations to the PADD, as appropriate. Recommendations may include such topics as locations of positions, types of community services, changes in distribution of positions, and types of participants to be enrolled.

H. Basic Distribution of SCSEP Positions within the Sub-Project.

1. **Location of Positions.** Sub-grantee will receive information regarding the distribution of authorized positions by county from the grantee when provided by DAIL as determined by the U.S. Department of Labor.

2. Rural and Urban Populations. Provide information about the relative distribution of individuals residing in rural and urban areas within the Purchase area. This information should be on the sub-project area basis. The designation of areas as rural must be in accordance with the definition provided in 20 CFR 641.250 of the Interim Final Rule on Performance Accountability and made operational in the SCSEP Performance and Results Quarterly Progress Report (also known as SPARQ). If rural areas have inadequate resources to enable program requirements to be met, such as few host agencies or employers, lack of transportation, etc., indicate what the sub-grantee plans to do to address these needs and how this will be accomplished, including timelines.

I. Specific Population Groups. Provide information about the relative distribution of those eligible individuals who must be afforded priority for service as provided at OAA sec. 518(b) and certain other population groups cited in the statute as listed below. Describe the recruitment, and selection techniques that are currently utilized in developing this section and the strategy they will use to move forward.

The Plan must address each of the targeted population groups according to OAA sec. 518(b) which defines priority individuals as those who qualify based on one or more of the following criteria:

- Are aged 65 years or older; or
- Have a severe disability or frailty ;
- Have limited English proficiency or low literacy skills;
- Reside in a rural area;
- Are veterans or their spouses who meet the requirements of the Jobs for Veterans Act, 38 U.S.C. sec. 4215a)(1);
- Have low employment prospects;
- Have failed to find employment after utilizing services provided through the one-stop delivery system;
- Are homeless or at risk of homelessness.

Other populations identified in the statute are defined as OAA sec. 503(a)(4)(C)(i)-(iv) as:

- Eligible individuals with the “greatest economic need” (as defined in 20 CFR 641.140);
- Eligible individuals who are minority individuals; and
- Eligible individuals who are individuals with “greatest social need” (as defined in 20 CFR 641.140).
- Eligible individuals who were formerly incarcerated

- J. **Supporting Employment Opportunities for Participants.** Sub-grantees must identify employment projections for high growth industries and occupations in the service area as well as other industries and occupations which provide substantial employment opportunities but are not considered to be high growth. Identify which of these industries and occupations provide substantial employment opportunities for SCSEP participants. Sub-grantee must also describe the employment histories and the types of skills possessed by eligible individuals in the project area.
- K. **Community Service Needs.** The sub-grantee must identify the localities and populations for which community service projects of the type authorized by SCSEP are most needed. Once unmet community service needs are identified, it is the responsibility of each sub-grantee to work toward meeting those needs through recruitment of appropriate host agencies. Discuss the process that the sub-grantee will employ to identify community service needs and the timeline for identifying and recruiting appropriate host agencies to meet those needs.
- L. **Avoidance of Disruptions in Service.** Describe the steps that are being taken to comply with the statutory requirement to avoid disruptions to participants. When there are new Census data indicating that there has been a shift in the location of the eligible population or when there is over-enrollment for any other reason, the Department of Labor recommends a gradual shift that encourages current participants in subsidized community service assignments to move into unsubsidized employment to make positions available for eligible individuals in the areas where there has been an increase in the eligible population. (This does not mean that participants are entitled to remain in a subsidized community service position indefinitely.) As provided at OAA sec. 518(a)(3)(B)(i), there are now time limits on a SCSEP community service assignment, thus promoting transition to unsubsidized employment.

Sub-grantees shall not transfer positions from one county to another outside of the time designated by the Department of Labor

- M. **Solicitation and Collection of Public Comments.** Include a description of the sub-grantee's procedures and schedule for ensuring an open and inclusive planning process that provides meaningful opportunity for public comment. Any individual or organization may comment on the final Area Plan.

Ensure that the information is provided to the AAAAIL to ensure the Area Plan will include any results and copies of public comments and input. Include copies of all invitations or notifications requesting public comments and input.

IX. CONTRACT INFORMATION FOR SUCCESSFUL ENTITIES

A. Basis of Contract

Applicants will be selected to be awarded a contract based on the best evaluated bid price and final and best offer by PADD. PADD anticipates selecting more than one provider of service, as clients will be provided the opportunity to select a provider, they believe will best meet his/her needs (client choice). Agreements will be awarded through the period July 1, 2023 – June 30, 2026, the first year of this procurement period. PADD has the option to extend the contract throughout the procurement period contingent upon satisfactory performance of services, availability of funding, and authorization to provide services. PADD reserves the right to negotiate any terms, conditions, and payment methods with successful applicants as appropriate. The type of contract and payment method will be a fixed unit price, which may vary per service.

PADD reserves the right to modify unit pricing to ensure reasonableness of cost for services and to address external factors that affect pricing and the cost of delivering services. The line-item budget submitted for In-Home Services will be utilized as the initial basis of establishing unit prices for In-Home services. Payment is based on services authorized by PADD and delivered by the successful provider(s) or its subcontractor(s).

PADD reserves the right to refuse any and all proposals and to accept those proposals that are most advantageous to PADD in carrying out the goal of the program. Applicants will be notified in writing of approval or denial of funding. Services are to be provided to people, age 60 or over, based on the eligibility criteria to receive IIIB in-home services. Clients of the Title V SCSEP program must reside in the PADD region and applicants may serve multiple counties. Identify the counties to be served by the applying organization on the coversheet of the proposal package. Upon final selection of successful proposals submitted in response to the RFP, all proposals, with the exception of proprietary information, must become public documents of PADD and must be open for review by the public.

B. Subcontracting

Subcontracting of **SCSEP** services in whole or in part will be permitted, only with prior approval from PADD. Applicants must submit a draft copy of all subcontracts, memoranda of understanding or agreements applicable to the services to be delivered with the submission of the proposal. Subcontractors, if applicable for specific services, must be monitored quarterly by service providers that are successful and awarded a contract by PADD. PADD will prohibit any entity from requesting a subcontractor to complete major components of the services for which it is submitting a proposal. It is anticipated that if allowable through PADD's

funder, that entities subcontracted are those that perform intermittent (emergency) or ancillary services to the primary in-home service delivery.

C. Post-Contract Audit

Organizations receiving State General Funds will be required to certify its final closeout report and invoice, including the number of the final service units delivered, amounts paid by PADD and all match. Entities required to complete a single audit must complete the audit and submit to PADD as specified in 2 CFR, Part 200 and A-133 as applicable. The Cabinet may require specific entities complete an audit in compliance with Governmental Auditing Standards under certain conditions, such as amount of revenue received or types of services delivered.

D. Pre-Contract Costs

All costs incurred prior to the date of the contract award are not allowable for reimbursement from PADD through this process.

E. Availability of Funds

PADD has no legal liability for payment of funds or award of a contract until funds are made available to PADD for this procurement and notice of such availability, to be confirmed in writing by the Executive Director of PADD, is provided to the Contractor.

F. ExParte Contact

ExParte contact with any member of the PADD Aging Advisory Council, PADD staff and/or PADD Board of Directors in an effort to provide information or influence a recommendation outside a scheduled public meeting established by PADD must be grounds for disqualification of the proposal from further consideration of funding.

G. Performance-Based Penalties:

PADD reviews performance on a regular basis. In the event of underperformance or non-performance, PADD will work with the contracted organization to resolve the performance issue. PADD reserves the right to amend and revise provider contracts including the recoupment of or reduction in funding.

X. PROTEST

Pursuant to KRS 45A.285, The Secretary of the Finance and Administration Cabinet, or his/her designee, must have authority to determine protests and other controversies of actual or prospective parties in connection with the solicitation or selection for award of an Agreement or Contract.

Any actual or prospective party, who is aggrieved in connection with the solicitation or selection for award of an Agreement or Contract, may file protest with PADD in accordance with its grievance policies, with state level grievances to be conducted in accordance with KRS 13B. A protest or notice of other controversy must be filed promptly and in any event within two (2) calendar weeks after such aggrieved person knows or should have known of the facts giving rise thereto. All protests or notices of other controversies must be in writing and must be addressed to:

Jeremy Buchanan
Executive Director
Purchase Area Development District
1002 Medical Center Dr.
Mayfield, KY 42066

PADD will follow its local resolution process and if satisfactory resolution to a grievance is not established at the local level, state level fair hearing procedures must be followed. A copy of that decision must be mailed or otherwise furnished to the aggrieved party and must state the reasons for the action taken.

All disputes escalated to a State Level review or hearing will receive a decision by the Secretary of the Finance and Administration Cabinet and shall be final and conclusive.



XI. PROPOSAL APPLICATION INSTRUCTIONS

GENERAL INSTRUCTIONS

The following is a list of documents to be included in the completed proposal package submitted to PADD for consideration of funding.

- Letter of Application including signed assurances and certifications
- Organization Capability and Experience
- Proposal Application – General Section and Scope of Work (***Specific to type of service being provided***)
- Attachment B
- Programmatic and Budget Worksheets (specific to each program)
 - Application summary
 - Program Budget and Backup
 - Resources Used for Match Form
 - Staffing plan
 - Certification of Current Cost and Pricing Data

ADDITIONAL INSTRUCTIONS

LETTER OF APPLICATION

The Letter of Application and the attached Assurances and Certifications (Attachments to Be Completed and Submitted with Application) must be signed and dated by the person authorized to legally bind the Applicant to a contractual relationship, e.g., the President or Executive Director if a corporation, the managing partner if a partnership, or the proprietor of a sole proprietorship. Along with introductory remarks, the Letter of Application is to include the following information about the applicant any proposed subcontractors:

1. Name, address, principal place of business, telephone number, and email of legal entity or individual with whom final contract, if awarded, would be executed.
2. Name, address, telephone number and email address of each principal officer (president, chairperson of the board of directors, CFO, etc.).

3. Legal Status of the Applicant (sole proprietorship, partnership, corporation, etc.) and the year the entity was organized to do business as the entity now substantially exists.
4. Federal Employer Tax Identification number.
5. Location of the facility from which the applicant would operate.
6. Identify any Purchase Area Development District employee(s), Aging Committee member(s) or Purchase Area Development District Board of Directors who may have conflict of interest related to the evaluation, selection and/or award of this application due to their relationship with the Applicant. Include his/her position and responsibilities within the Applicant's organization. If following a review of this information, it is determined by the Agency that conflict of interest information has not been disclosed, the Applicant's proposal will immediately be disqualified and any further consideration by the Agency will be terminated.
7. List all services/programs that are being applied

ORGANIZATION CAPABILITY AND EXPERIENCE

The Applicant's organizational capability and experience should be completed only one time regardless of the number of services Applicant is proposing to deliver.

1. Describe the following:
 - a. Attach Applicant's organizational chart;
 - b. Applicant's organization which would include current mission statement, overall goals and objectives, and how the organization has successfully provided services to older adults in a similar manner as being requested for each Service/Program in the RFP;
 - c. If the Applicant does not currently provide services in the Purchase District, fully describe the planning steps (including milestones) leading up to how these services will be provided to clients with a start date of July 1, 2023, and thereafter (if awarded contract).
2. Describe any service/program innovation and/or any awards received for the services/programs listed above.
3. Personnel records shall be maintained for all staff and volunteers. Records for each must contain, but not be limited to, application for employment form and/or resume, job description, TB screening documents (as applicable), criminal records check, and all job specific training received by staff and volunteers along with any other agency required documents.
4. Provide job descriptions for all Service/Program related positions, including those of volunteers.
 - a. Provide a resume or list the qualifications of staff and volunteers in each program including supervisors, managers and all direct service staff. Include a copy of applicable licensing and/or certifications.
 - b. Indicate starting salary range for each new staff position/job category. List benefits provided to staff (i.e., mileage pay and rate per mile, sick/vacation days per year, provision of uniforms, retirement plans, health insurance, etc.).
 - c. Submit Applicant's plan to recruit and retain quality staff.

5. Describe your agency's contingency plan for when regular staff are unavailable and include back-up arrangements to insure consistent and quality service delivery. List for all services/programs applied for:
 - a. Maximum length of time worker is off before replacement of worker.
 - b. Maximum length of time worker is off before client receives services.
 - c. Method used by agency to provide replacement worker as quickly as possible.
 - d. How client is notified of situation when a worker is absence.
 - e. How and when Case Manager (if applicable) is notified of worker's absence.
 - f. Plan to continue services to client in absence of regular staff.
 - g. Indicate if agency employs PRN staff to cover absences and describe how long the agency has used PRN staff including a description of the success or failure of serving clients using this method.
 - h. Indicate how long, on average, clients in the agency's client files, have gone without (ordered) services due to lack of staff over the last two full fiscal years. Also, provide the longest of time a client has gone without service due to lack of staffing. Provide documentation which may include letters from other contractors (if not a current contractor of Agency) employing the applicant agency to perform the same service(s) as being applied for in the Purchase ADD.
6. Describe how staff will be properly identifiable when seeing clients/participants (use of official agency badges or uniform, etc.)
7. Describe the Applicant's plan to utilize staff for each of the Services/Programs (as applicable) that Applicant is applying for. Staff must meet the requirements of the DAIL SOP's and all other requirements.
8. Describe current use of staff. Be specific as to the number of staff used per county and per site, and an approximate number of hours worked.
9. Provide written policies and procedures for the following for staff (provide as an attachment):
 - a. Means of recruitment;
 - b. Application
 - c. Position Description
 - d. Screening methods including:
 - i. TB Skin Test documents (as applicable)
 - ii. Criminal Records Check
 - iii. Training
 1. Include a new volunteer orientation agenda with applicable attachments
 2. Include agenda of training for specific position staff is assigned
 3. Describe ongoing Training. Be specific as to: Frequency, Resource Providing Training, Sample topics,
10. Supervision
11. Monitoring
 - a. Evaluation of staff performance (provide evaluation tool)

- i. Include who will conduct monitoring staff performance
 - ii. What tool(s)/documentation will be used to monitor performance
 - iii. Frequency staff performance will be monitored
 - iv. Time keeping of work and services provided
 - v. Reimbursement for expenses
- 12. Retention/Recognition methods
- 13. Employee/Volunteer Code of Conduct
- 14. Use of volunteers: Describe the Applicant's plan to utilize volunteers for each of the Services/Programs (as applicable) Applicant is applying for. However, volunteers are considered unpaid staff and as such, they must meet the requirements of the DAIL SOP's and all other requirements of regular staff.
 - a. Describe current use of volunteers. Be specific as to number of volunteers used per county and per site, and an approximate number of hours worked.
 - b. Provide written policies and procedures for the following for volunteers (provide as an attachment):
 - i. Means of recruitment;
 - ii. Application
 - iii. Position Description
 - iv. Screening methods including:
 - 1. TB Skin Test documents (as applicable)
 - 2. Criminal Records Check
 - v. Training
 - 1. Include a new volunteer orientation agenda with applicable attachments
 - 2. Include agenda of training for specific position volunteer is assigned
 - 3. Describe ongoing Training. Be specific as to: Frequency, Resource Providing Training, Sample topics, and Supervision
 - vi. Monitoring
 - 1. Evaluation of volunteer performance (provide evaluation tool)
 - a. Include who will conduct monitoring volunteer performance
 - b. What tool(s)/documentation will be used to monitor performance
 - c. Frequency volunteer performance will be monitored
 - d. Time keeping of work and services provided
 - e. Reimbursement for expenses

Retention/Recognition methods

- 1. Describe the Applicant's provision of, or arrangements to provide, adequate liability insurance to protect employee/volunteer from personal liability.

2. Describe all fundraising activities Applicant plans to undertake, the amount of funds anticipated to be raised, the services to which those funds will be targeted and if the funds collected will be used as match. If fundraising is not utilized, please indicate.
3. Has the Applicant organization ever been cited, sanctioned debarred, suspended or had audit exceptions from a Federal or State or local government contract? If yes, describe infraction and date, name and address of monitoring entity, and final outcome.
4. Has the Applicant organization filed for bankruptcy or restructuring under the U.S. bankruptcy code? If yes, when?
5. Include applicant's internal incident reporting policy regarding client and staff incidents and describe how the Applicant's organization will comply with the Agencies Incident Reporting Policy as listed in Attachment A Reference Materials,
6. Name the Internet Service Provider Applicant is using. High speed internet connectivity with regard to local (Purchase Area) administration and delivery of the services noted in this RFP is a requirement of the Agency. Individually describe the Applicant's disaster, bioterrorism and flu pandemic plans or attach a copy of each. Include the name, title and contact information relative to the Applicant's designated disaster/bio-terrorism/flu pandemic staff member.

ATTACHMENTS TO BE COMPLETED AND SUBMITTED WITH APPLICATION

Complete each Service or Program Proposal, Cost Proposal attachment as identified in the Letter of Application. If a question is not applicable to an Applicant's organization please mark with an N/A. The Service or Program section should be no more than 7-10 pages per attachment.

Attachment A	Reference Materials Code of Conduct for the Award and Allocation of Aging Funds FY 2022 Current Subcontractor Funding Levels FY 2022 Fixed Price unit Costs by Program Geographical and Volume Information Population Statistics from 2020 Census Local Administrative Review Procedures Purchase Area Development District Area on Aging and Independent Living Policies and Procedures FY 2022 Sample Contract
Attachment B	Attachments to Be Completed and Submitted with Application Application Submission Cover Sheet Verification of Intent Assurance of Program Administration Compliance Certification of Assurances and Compliance with General Provisions

Department of Health and Human Services Assurance of
Compliance with Section 504 of the Rehabilitation Act of 1973 as
Amended

Assurance of Compliance with the Department of Health and
Human Services Regulation Under Title VI of the Civil Right Act of
1964

Assurance of Compliance with the Americans with Disabilities Act
of 1990

Certification Regarding Drug-Free Workplace and the Requirements
Contractor Certification of Designated Program Administrator

Procurement Requirements

Invoice Authorization

Legal Document Authorization

Terms and conditions for Official Application

Certification of Prohibited Employee Activities

Board Membership List

Applicant Staffing Plan

Title V Worksheets

Complete and submit all documentation indicated in this application

The cost submitted under this proposal if accepted will be the contracted rate for the
time period of July 1, 2023, through June 30, 2026.

INSTRUCTIONS

1. The Bidder's Meeting requirement for this RFP will be held June 6, 2023, 10:00
am Central Time, and will be hosted via Webex . Organizations are permitted to
submit inquiries up to Close of Business, June 14, 2023. Proposals may be viewed
on the PADD website at and downloaded from www.purchaseadd.org
2. Applicants may submit a completed proposal electronically to https://purchaseadd-my.sharepoint.com/:f/g/personal/cissy_fox_purchaseadd_org/EuqVMOrifzhCrZitpOCKC1gBAQAoHKmplkoCi50iVhtlbA. Attachments and addenda must be
clearly identified and labeled in the proposals. Proposals are due to PADD no later
than **12:00 Noon (Central Time) June 21, 2023**. ***Proposals not completed in
the format outlined or with questions unanswered will not be considered for
funding. PADD reserves the right to accept or reject any or all proposals and
to obtain additional information from applicants to consider final
recommendations for funding if this information is deemed necessary and
will benefit the agency.***

Submit completed forms following the checklist above by uploading into the appropriate requested documents slots in https://purchaseadd-my.sharepoint.com/:f/g/personal/cissy_fox_purchaseadd_org/EuqVMOrjfzhCrZitpOCKC1gBAQAoHKmpIkoCi50iVhtlbA

3. Proposals will be reviewed for reasonableness of cost for the services, completeness of responses in the application, past performance as an entity serving older adults (statistical data), proposed services that address the needs of older adults and the changing population, and other criteria as established by PADD.
4. Applicants that fail to respond to any section or topic may be declared non-responsive and will not be considered for funding during the procurement cycle. Applicants that submitted non-responsive applications may submit applications for future procurements. Questions that do not pertain to the services proposed or not applicable to the applicant organization should be marked “not applicable” or NA.
5. It is expected that all required forms and information requested are signed and submitted with the application to be considered for review. **The proposal will not be scored if the forms are not complete.**

Electronic proposals must be submitted to https://purchaseadd-my.sharepoint.com/:f/g/personal/cissy_fox_purchaseadd_org/EuqVMOrjfzhCrZitpOCKC1gBAQAoHKmpIkoCi50iVhtlbA All proposals are due no later than 12:00 noon, (Central Time) June 21, 2023. Proposals received after that time and date must not be considered for review.